

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	9009	Agenda Number	35.
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Meeting Date:	August 25, 2011
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with SSI EMERGENCY EQUIPMENT, INC., Denver, CO to provide rope rescue equipment for the Austin Fire Department in an estimated amount not to exceed \$60,000, with three 12-month extension options in estimated amounts not to exceed \$20,000 per extension option, for a total estimated contract amount not to exceed \$120,000.

Amount and Source of Funding

Funding in the amount of \$1,667 is available in the Fiscal Year 2010-2011 Operating Budget of the Austin Fire Department. Funding for the remaining 35 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid meeting specification of six bids received.
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Prior Council Action:	
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For More Information:	Erin Grace, Buyer I, 972-4017
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract will provide rope rescue equipment for the Austin Fire Department (AFD) Special Operations rope rescue team on an as-needed basis. A variety of equipment such as harnesses, rope, hardware, gloves, helmets, and similar supplies are used to conduct high angle rescues, swift water rescues, and cave rescues.

MBE/WBE solicited: 2/2

MBE/WBE bid: 0/0

BID TABULATION
IFB No. EAG0202
Rope Rescue Equipment
(44 line items)

<u>Vendor</u>	<u>Total Price</u>
SSI Emergency Equipment, Inc. Denver, CO	\$16,168.50
Safeware, Inc. Roundrock, TX	\$16,798.92
Equipment Management Company Channahon, IL	*
Fisher Scientific Company, LLC Pittsburgh, PA	*
High Angle Associates Fredericksburg, VA	*
Calwen Inc, dba The Rescue Source Wilton, CA	*

*Equipment Management Company, Fisher Scientific Company, LLC, High Angle Associates, and The Rescue Source failed to bid on all items as required by the solicitation; therefore, are considered non-responsive.

The expenditures for the first 12 months of this contract are estimated to be \$20,000.

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Three hundred eighty-six notices were sent, including two MBEs and two WBEs. Six bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 15% increase from the last contract award in July 2008. The price increase can be attributed to bi-annual price increases by the manufacturers of these products.

APPROVAL JUSTIFICATION

- a. Lowest bid. SSI Emergency Equipment, Inc. is the current provider of these goods.
- b. The Purchasing Office concurs with the Austin Fire Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.